

Kaustubh Bajpai (Kos)

I turn frontier AI into production systems inside the enterprise — and build AI-native products that ship.

15 years deploying enterprise AI across APAC. Today: technical advisor to enterprises and governments adopting LLMs, and founder of Agenticality, an AI-native venture studio with two live products.

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15 yrs

ENTERPRISE AI
& ENGINEERING

\$200M+

ANNUAL AI
PIPELINE INFLUENCED

100+

CXO ENGAGEMENTS
PER YEAR

2 live

AI PRODUCTS
SHIPPED

Titanium

SALES DEAL OF
THE YEAR, ANZ

HOW I WORK

01 · Deploy frontier AI

- Technical advisory, discovery to production
- Evaluation frameworks that decide deployments on evidence
- Hands-on workshops with customer engineering teams

02 · Build AI-native products

- Prompt engineering, agents, evals, RAG, full-stack
- Two live products on one shared agentic foundation

CAPABILITIES

AI / LLM

Prompt engineering · agent development & orchestration · evaluation frameworks · RAG · LLM APIs (Azure OpenAI, Claude/Anthropic patterns, GPT-3→frontier since 2021)

ENGINEERING

TypeScript / React · C# / .NET 8 · Supabase / PostgreSQL · Azure (AI Foundry, Bicep) · Microsoft Fabric · Python (LLM orchestration, evals, automation)

ENTERPRISE PLATFORMS

Dynamics 365 · Power Platform · ServiceNow Creator Workflow

EDUCATION

Master of Information Systems

Australian National University

B.E. — Information Technology

Pune Institute of Computer Technology

PL-600 · Microsoft-INSEAD

Power Platform Architect · Value Negotiation

AVAILABILITY

Open to **Forward Deployed / Applied AI Engineering**, enterprise AI leadership, and founding/early-team technical roles.

Based in Sydney · open to **Singapore & India** · active across **UAE** engagements.

AGENTICALITY — WHAT I SHIP

Founder, Agenticality (Agentic Personality Pty Ltd) — an AI-native venture studio in Sydney. Agents run the build-ship-learn loop; judgment is the scarce input.

ifq

ifq.agenticality.com

Personal finance intelligence for global citizens — stocks, super, property, ESPP and multi-jurisdiction tax in one multi-currency command surface (AUD-USD-INR), with retirement modelling and agentic automation.

React · TypeScript · Supabase · LLM tax intelligence

MetaScan-D365

metascand365.agenticality.com

License intelligence for Microsoft Dynamics 365 — audits environments, maps usage against entitlements, and surfaces over-licensing before a true-up does. Read-only, evidence-grade output.

.NET 8 C# · React 18 · Azure SQL · Bicep IaC

SELECTED EXPERIENCE

Dec 2023 - Now

Senior Technical Architect

Microsoft Innovation Hub · Sydney

Technical advisor to enterprises and governments adopting LLMs — discovery, evaluation frameworks, prototypes, and engineering workshops. Contributed to the technical framework for the Australian Public Service's generative AI trials.

2025 - Now

Founder

Agenticality (Agentic Personality Pty Ltd) · Sydney

AI-native venture studio with two live LLM products; own the full stack from prompt engineering and evals to deployment.

2022 - 2023

Sr Advisory Solution Consultant — Creator Workflows

ServiceNow · Sydney

Sole ANZ technical owner; scaled the pillar to multi-million ARR in 12 months. Built workflow automation with ML/NLP for defence and financial services.

2019 - 2022

Solution Engineer — Dynamics 365 & Power Platform

Microsoft · Sydney

Among the earliest production LLM-to-CRM deployments in ANZ (GPT-3, 2021). Architect-level design on \$1M+ engagements. Sales Titanium Award 2022 — most impactful deal in ANZ.

2018 - 2019

Manager, Technology Advisory

KPMG Australia · Sydney

Built and shipped KPMG Australia's first Microsoft AppSource solution; led enterprise CRM transformation for ASX-listed and government clients.

2013 - 2018

Technical Developer & Advisor

Federal Government Agencies & NFPs · Canberra & Sydney

Full-stack delivery of large-scale grants and case-management platforms; reduced processing timelines from weeks to hours.